## **My Business Plan**



Self F	ocus	;																	one
Do you	ı have	a simp	ole act	ion pla	n?														
Are you	u willin	g to tr	ack yo	ur resu	ults?														
The Purpose of Marketing is to Get Appointments															D	one			
Simplif	y Your	Offer!																	
Make i	t Easy	to Sch	nedule	an Ap	pointm	ent!													
Ask for	Appoi	ntmen	ıt! (Em	ail, So	cial, M	ail, Ph	ione, L	andin	g Page	, Face	e-to-Fa	ce)							
Appointments to Go On														C	Soal				
Daily																			
Weekly	/																		
Monthl	у																		
Tracking Appointments							Моі	1	Tue	)	Wed		Thu		Fri		Sat	١	Veekly Total
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Appoin	tment	Cance	eled																
Appoin	tments	s Gone	e On																
# of So	ld by S	Sales A	Agent									$\perp$							
# Sold								_				_				_			
# of Ap	pointn	nents I	Vever	Sold															
Year-	to-Da	ite#	of Ap	point	tmen	ts									Last Week		This Wek	`	YTD
Appoin	tments	s Book	ced																
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# Sold # of Ap				Sold															
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220	219	218	217	216 116	215	214	213	212	211	210	209	208	207	206	205	204	203	202	201
200 100	119 99	118 98	117 97	116 96	115 95	114 94	113 93	112 92	111 91	110 90	109 89	108 88	107 87	106 86	105 85	104 84	103 83	102 82	101 81
80	79	78	77	76	75	74	73	72	71	70	69	68	67	66	65	64	63	62	61
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20	39 19	18	17	16	5	14	33 13	32 12	31 11	30 10	29 9	20 8	7	26 6	25 5	24 4	23 3	22	2 i 1