# WELCOME TO THE NEW WAY!

New Way Realty Partners is a full-service brokerage firm with 30+ years of experience. Our mission was founded under the concept of growth & legacy. We utilize an innovative way to sell real estate where financial freedom, varying flexibility, and a competitive payout is the goal.

This is only the **beginning**.





## **OUR VALUES**

We operate under key core values that represent our commitment to growth and legacy.

✓ Influence
✓ Hustle
✓ Relationships
✓ Reputation
✓ Integrity
✓ Intrapreneurship
✓ Team Work

#### Are you a top producer?

We want to recognize you! The top 5 agents who hit \$1,000,000+ in sales volume will be rewarded



#### **MEMBERSHIP INCLUDES:**

Transaction Coordinator Services
Access to Premier Partners and
Vendors
Specialized Training
Work From Home or In The Office
No Franchise Fees
Access to our exclusive

subsidiary companies

- No Desk Fees
- No Floor Time
- Listing Yard Signs Included
  - Customer Relationship
  - Management (CRM) Technology



#### MASTERMINDING + TRAINING

New Way Realty Partners believes in learning from experts and seasoned real estate agents. We have specific industry knowledge, proven track records, and extensive training.

From business planning to marketing, through transaction management, and sales skills - our training calendar has you covered.

Take a look at some of the topics you may see on our unparallel growth calendar, which is focused on agents in production.

- Listing Presentations that Win
   Build Rapport with Buyer
   Consults
- Social Media Kickback
- Scripting for Top Closers
- Negotiate Like A Pro
- WOW Customer Experience
- Mindset Matters

- Lead Generation: The Perfect Plan
- Build a Winning Team
- Mortgage Mastery
- Database to Databank
- Client Events: The True ROI
- Branding that Stands Out



### CHOOSE THE PLAN THAT WORKS FOR YOU

90/10 Plan - \$200 a month 80/20 Plan - \$150 a month 70/30 Plan - \$100 a month 60/40 Plan - No agent fee 50/50 Plan - Company provided leads

Profit Sharing			
		Company Funded	Non-Funded
	Partners/Company	50%	60%
	Sponsor	20%	10%
	Company	30%	30%