



### Benefits

Google Apps for Work	Cloud Office Access	SkySlope Account
eXp Powered by CINC Marketing Solution	Kunversion IDX Website	Regus Businessworld Membership
1000 Business Cards	20 Folders	1 Lapel Pin
HelloFax Number	RingCentral Toll-Free Extension	Breakthrough Broker Tools
WordPress Hosting	Transaction Support	Tech Support

### Expenses

\$149 Sign Up (Includes First Month Tech Fee)	\$50 Monthly Technology Fee
\$35 Monthly Tuition eXp University	\$25 Broker Review Fee
80% / 20% Commission Split	\$16,000 Company Dollar Cap then <b>100% Commission</b>
\$40 Risk Management Fee with \$500 Annual Cap	\$250 Flat Transaction Fee
NO FRANCHISE FEE; NO DESK FEE	*Varies by state

### Share Equity Program

Purchase EXPI stock with 5% of each commission (At a 20% discounted price)
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### EXPI Share Awards\*

DOLLAR AMOUNT OF SHARES for first transaction of the year where the \$420 University Fee is paid	DOLLAR AMOUNT OF SHARES to any agent or broker who caps	DOLLAR AMOUNT OF SHARES for each agent who an eXp agent attracts directly into the Company upon the closing of that new agent's first transaction where University Fee is paid
\$200 worth of eXp Stock	\$400 worth of eXp Stock	\$400 worth of eXp Stock

### Revenue Share - Paid from Gross Revenue

Levels	eXpansion Share %	Active Front Line Agents	eXponential Share %	TOTAL SHARE %	Per Agent Max Potential Revenue Share
1	--	1+	3.5%	3.5%	Up To \$2800
2	0.2%	5+	3.8%	4.0%	Up To \$3200
3	0.1%	10+	2.4%	2.5%	Up To \$2000
4	0.1%	15+	1.4%	1.5%	Up To \$1200
5	0.1%	20+	0.9%	1.0%	Up To \$800
6	0.5%	25+	2.0%	2.5%	Up To \$2000
7	0.5%	40+	4.5%	5.0%	Up To \$4000

### ICON Agent Award\*

\$16,000 worth of eXp Stock (In 3 Installments)	
\$12,000 worth within a month of achieving ICON Status/Award	\$2,000 worth after Shareholder Summit (June) \$2,000 worth after EXPCON (October)

\* subject to vesting requirements

Vesting requirements for **1st Transaction Award** - Capping agent must remain with the Company in good standing for a period of 3 years from the date of Company Board resolution acknowledging the achievement and eligibility

Vesting Requirement for **Capping Award** - Capping agent must remain with the Company in good standing for a period of 3 years from the date of Company Board resolution acknowledging the achievement and eligibility

Vesting requirement for **Attraction Award** - the sponsoring agent and the agent who joins both remain in good standing with the Company for a period of 3 years from the date of the Company Board resolution acknowledging the achievement and eligibility

Vesting requirement for **ICON Award** - Initial \$12k worth of stock must vest for 3 years. The \$2k awards in June & October can be immediately liquidated.