**TBRE Example:**

3 Million Sold

150k Average Price Point

20 Transactions

$495 Compliance Fee (Brokerage Keeps)

No Office Fees

3 Million Sold x 3% Commission = $90,000

$90,000 + 1% = $90,900

**Take Home Commission: $90,900**

**Other Brokerage Models w/ Splits:**

3 Million Sold

150k Average Price Point

20 Transactions

$495 Compliance Fee (Brokerage Keeps $395)

$50 Office Fee Per Month - $600(year)

3 Million Sold x 3% Commission = $90,000

$100 (Comp Fee) x 20 Transactions = $2,000

$90,000 - $18,000(Cap) = $72,000

$72,000 - $3,000(Royalty Fee) = $69,000

$69,000 + $2,000 = $71,000

$71,000 - $600 = $70,400

**Take Home Commission: $70,400**

**TBRE Example:**

3 Million Sold

150k Average Price Point

20 Transactions

$295/ Month Office Fee - $3,540 (year)

$495 Compliance Fee (Brokerage Only Keeps $295)

3 Million Sold x 3% Commission = $90,000

$90,000 + 1% = $90,900

$200 x 20 = $4,000

$90,900 + $4,000 = $94,900

$94,900 - $3,540 = $91,360

**Take Home Commission: $91,360**

**TBRE Example:**

$400,000 House @ 3% Commission

$12,000 Commission

$12,120 with Extra 1%

$495 CompFee (Brokerage Keeps – Client Pays)

**Agent Gets $12,120 – Team Gets $375**

**Things to factor in at other brokerages:**

Cost of Signs ($100/sign)

Cost of Boomtown! CRM ($1,000/month)

Cost of Dotloop ($30/month)

Cost of Mojo ($275/month)

Cost of Vulcan7 ($150/month)